***Government of Andhra Pradesh***

***Department of Technical Education, AP, Vijayawada.***

***Proposals under Swiss Challenge Method***

K3/858/2014 Dated. 08.09.2017

Providing SAP Training to the 3rd year Engineering and 2nd year MBA Students of various professional colleges in Andhra Pradesh

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Details of Proposal of YASH Technologies to provide SAP Training to the 3rd year Engineering students and MBA Students of various professional colleges in Andhra Pradesh.

Yash Technologies and Divinos IT Solutions Private Limited are Authorized Education partners with SAP India Pvt Ltd for student Academy and providing Software Development, Talent Management Solutions, Talent Development to IT, ITES, Talent Transformation to Individuals, SAP (ERP) customized module education implementation through 3900 employees with 12 Global development centres in abroad. Their solutions enable the students with Skill set that will help them in shaping a better career.

**Highlights of the YASH proposal**

1. SAP Student Academy – Specially designed online training platform (Learning Hub) for students.
2. To provide online training through Learning Hub additional services proposed by YASH and Divinos include :-
   1. Registration of the students through a “Student Mobile App”
   2. Conduct counseling session to all registered candidates
   3. Select eligible candidates through an online exam.
   4. Procure the requisite and approved SAP Student Academy License from SAP to train 25000 students having license validity of a 1 year
   5. Content to be provided through following models
      1. SAP Learning Hub Student Edition
      2. SAP Knowledge Accelerator
      3. SAP Enable Now
      4. SAP Dongle Site License
      5. SAP Assessment by Quality Management
   6. SAP Authorized education’s duration is 200 Hrs. per module and will be followed
   7. YASH-Divinos Provide the following authorized modular education
      1. Financial Accounting
      2. Human Capital Management
      3. ABAP
      4. Order Fulfilment
      5. Procurement
      6. Supply chain management
      7. Customer relationship management
   8. Delivery methodology of the above to be as follows
      1. Regular online training assistance through Trained Trainers
      2. Conduct Webinars periodically for ensuring clarity on subject and for doubts clarification
      3. Instructor Led training for practical implementation
      4. For providing quality instructor led training allocates 150 – 175 experienced consultants and faculty members to the colleges.
      5. Conduct T3 program for the eligible and nominated faculty members of the colleges.
   9. Conduct internal examinations after every 40 hrs. of training.
   10. On completion of total training program SAP will conduct a final assessment test for issuing the successful course completion certificate
   11. Completion certificate issued by SAP to have global validity
   12. Apart from a single modular training, students can also learn at least 3 more modules on their own and attain course completion certificate from SAP
   13. Being a part of SAP authorized training program students are entitled to write professional / international certification exam.

**Requirements of Program:**

A comprehensive one-year program with required number of theory classes and practical’s to ensure required training for students with proper assessments to ensure imparting of quality education.

The organization needs to create a customized learning portal (SAP Learning Hub) to provide students with access to comprehensive range of content on SAP Solutions. Learning through SAP Learning Hub, students need to get ready for employment along with the chosen career path within the vast SAP ecosystem, including preparing to pass SAP Certification exams.

The Learning Hub is to provide a wide range of high-quality content and optional live access to training systems from SAP.

Students should be able to learn when and where they choose.

7 SAP modules proposed by YASH

|  |  |  |
| --- | --- | --- |
| S.No. | SAP Module | Students Eligible |
| 1 | Financial Accounting | MBA/M.Com |
| 2 | Human Capital management | MBA/M.Com |
| 3 | ABAP | B.Tech |
| 4 | Order Fulfillment | MBA/B.Tech |
| 5 | Supply Chain Management | MBA/M.Com/B.Tech |
| 6 | Procurement | MBA/B.Tech |
| 7 | customer Relationship Management | MBA//B.Tech/M.Com |

The hub needs to offer a personalized environment with user-specific data and a learning history linked to student login information. Students also need to have access to selected social learning spaces called learning rooms.

Identification of eligible students, their motivation, towards selection of appropriate modules in tune with their core disciplines and relevant training to be provided.

Organization need to conduct the counseling session to all enrolled students and provide training on more than one module based on their aptitude, attitude and performance. It is recommended to motivate students to learn 3 modules to assist them in their career development.

A voice over in local language in training program is to be provided for students if needed.

Soft Skills training are to be provided to the students.

Additional skill enhancement programs are to be provided for making the students ready for industry acceptance and their placement. T3 program for all college staff is to be conducted.

It is to be noted that all the above are only inclusive and not exhaustive.

**Price for the above program: Rs. 30,000/- per student plus taxes applicable.**

**Pre-Requisite for submitting proposal:**

Organization should be an authorized **SAP PARTNEREDGE EDUCATION SERVICES PARTNER through Gold Partnership of SAP** with 10 years of experience and a minimum average turnover of Rupees 500 Crores per annum over the past three years.

CTE would like to invite qualified organizations to submit more competitive proposals to better the offerings of Yash-Divinos.

Detailed proposal of SAP Training Courses along with the Format which is attached herewith shall be submitted.

The proposals from qualified organizations shall be mailed to [commr\_te@yahoo.com](mailto:commr_te@yahoo.com) by 2.00 PM of 11.09.2017.

Sd/- GS Panda Das

Special Commissioner

**Department of Technical Education, AP., Vijayawada**

**Format for submission of detailed proposal of SAP Training Courses**

Name and Address of the Organization:

Head of the Organization with e mail id and Phone No.

|  |  |  |  |
| --- | --- | --- | --- |
| **S.No.** | **Item** | **Response** | **Ref. /Annexure** |
| 1 | General |  |  |
| 1.1 | Name of the Project | ERP Training |  |
| 1.2 | Name of the Implementing Agency/Company |  |  |
| 1.3 | Company Turnover |  |  |
| 1.4 | Certifications |  |  |
| 1.5 | Brief description of the Company |  |  |
| 1.6 | Certificate of Authorization |  |  |
| 1.7 | Year of Company Establishment |  |  |
| 1.8 | Company Registration Address |  |  |
| 1.9 | PAN Number |  |  |
| 1.10 | TAN Number |  |  |
| 1.11 | GST Number |  |  |
| 1.12 | AP IT Registration Details |  |  |
| 2 | Project Details |  |  |
| 2.1 | Services offering for this project |  |  |
| 2.2 | Previous Experience in similar projects |  |  |
| 2.3 | Technical Capabilities and Other Experience |  |  |
| 3. | Course Offering Price |  |  |
| 4. | Others |  |  |
| 4.1 | Remarks, if any |  |  |

1. While preparing this format, the placement of relevant references / annexure in the detailed proposal has been mentioned as above.
2. It is agreed that the above format could be modified or additional information sought by the Authority at any time in future.
3. Need to attach copy of company registration and certifications documents.

Signature of the Head of the Organization

with date and stamp